NEW Externship Hosts Just Added 10/24/2019

Broadcasting/Entertainment/Journalism/Production

PA, Philadelphia

# 995

Senior Director, Xfinity On Demand Editorial

Video Entertainment Services

Comcast

Description: Xfinity provides video services to over 20 million US households. The host is responsible for helping Xfinity’s users quickly and easily find great programming to watch. To accomplish this, the host oversees the onscreen promotion of television shows, kids & music content, and multicultural programming across Xfinity’s distribution platforms (set top box, website, and apps). The host routinely collaborates with numerous internal teams, which include Marketing, Design / User Experience, and Product / Engineering.

TheExtern will learn about the television business, using data to understand and optimize the customer experience, and collaboration across a company of +150K employees.

Special Requirements: Junior or Senior interested in the business of entertainment. This role is not about the creative process of creating content but rather is focused on using data to understand users and organizing the layout of TV shows to maximize customer satisfaction.

# of day(s): 3  Week(s) of Jan 6  Housing Available? No

English/Psychology '03

# of day(s): 3  Week(s) of Jan 6  Housing Available? No
Business/Consulting/Entrepreneurship/Real Estate/Sales

**CA, San Francisco**

**# 1315 Consultant**
**ClearView Healthcare Partners**
Chemistry '10

**Description:**
Host is a consultant at a leading life sciences strategy-based consulting firm. ClearView combines deep scientific expertise, robust analytic approaches, and sound business instincts to create actionable and impactful strategies for our pharmaceutical/biotech clients. Our work spans asset, franchise, and corporate-level strategy across various therapeutic areas, lifecycle stages, and regions of the world.

The consultant role includes leading day-to-day project activities and developing the methodologies/analyses employed to synthesize conclusions and formulate recommendations for our clients. Daily activities include performing secondary and primary research (e.g., epi, competitive pipeline analyses, conducting physician and/or payer interviews, etc.), developing forecast models, building slides and deliverable content, participating in weekly internal meetings with leadership and client update meetings, etc.

Though externship activities will largely depend on the project type and timeline during the externship, the extern will likely learn about the analyst/consultant role and their associated daily activities, the strategy consultant methodology, the various project types and therapeutic areas that ClearView works on, how to conduct physician interviews, what a final client deliverable looks like / entails, etc. The extern will also have the opportunity to meet with members of the recruiting team to ask about the interview process, meet with other positions within the company (e.g., analysts, engagement managers, etc.), and will have an opportunity to meet the SF Team in a social outing/setting during the externship.

**Special Requirements:**
Junior or Senior pursuing a degree within the life sciences (priority) or business/economics. Students will be required to sign a non-disclosure agreement to participate in this externship.

**# of day(s):** 3  
**Week(s) of Jan 6**  
**Housing Available?** No

**NJ, Fort Lee**

**# 1313 CEO**
**TRANZACT (a Willis Towers Watson Company)**
Friend

**Description:**
The host is the CEO of TRANZACT, a Direct to Consumer Insurance Company that was recently purchased and is now part of the Benefits Delivery and Administration segment of Willis Towers Watson (WTW).

Many of Tranzact’s senior staff including the host CEO will be working over the next year on high leveraged integration activities between TRANZACT and WTW. These integration activities will consist of strategic initiatives, identifying leveraged tactical opportunities and cultural integrations. The purpose of all these initiatives is for WTW to fully capitalize upon its purchase of TRANZACT and for TRANZACT to share its best practices with WTW. As the purchase was well over a billion dollars, this is a critical initiative.

The Extern will work closely with the host and other senior executives on some of these initiatives and will be working on understanding and analyzing the financial implications, the scope of opportunities available to both companies in this integration and the cultural importance of blending two organizations successfully. The Extern will be exposed to some of the highest levels of both organizations.

**Special Requirements:**
Junior or Senior with analytical capabilities, business acumen, and comfort interacting with senior executives.

**# of day(s):** 5  
**Week(s) of Jan 6**  
**Housing Available?** No
Multiple Roles Suvoda

PA, Conshohocken

# 1060

Description: PLEASE NOTE UPDATED DESCRIPTION SINCE ORIGINAL PUBLICATION.

Juniors & Seniors – Do you want to be part of a fast-growing organization that focuses on career growth and development? Are you interested in using the power of technology to help bring life-saving therapies to patients? Apply to our Externship to experience life at Suvoda and learn more about our full-time opportunities!

Does the following excite you?
- Spending your days solving problems and presenting solutions to clients
- Constantly learning in a fast-paced and dynamic environment
- Being part of a collaborative, cross-functional team
- Joining a start class of new hires with similar backgrounds
- Attending a two-week training session to feel fully equipped for your new role
- Liberal paid time-off, flexible schedules, volunteer time-off, free catered lunch Monday-Thursday, team-building events and happy hours

If so, then we encourage you to apply to be an Extern with Suvoda! As an Extern, you will learn about the pharmaceutical and biotech industry, our software, company culture, what it is like to be a part of a fast growing tech company, and the day-to-day activities of an Associate Project Manager (APM), Business Analyst, Software Developer, and Software Test Engineer. Your two days will be filled with panels of Lafayette alumni and our cross functional teams, lecture and seminar discussions, and a design thinking training/small project.

About Suvoda: We work with pharmaceutical and biotechnology clients to help develop software that is used in complex clinical trials. Suvoda was recently named one of Philadelphia’s Best Places to Work, 2019 Inc. Best Workplaces, and has direct ties to Lafayette as two of our co-founders are alumni! Your host is a 2015 Lafayette graduate who started as an APM and has been a Design Consultant, Project Manager, Manager Services Delivery, and now works as a People Strategy Consultant.

Special Requirements: Seniors preferred; juniors may be considered. STEM and Economics majors. No background in software required. During this externship, we will also review the application process for our summer 2020 start classes!

# of day(s): 2  Week(s) of Jan 6, Jan 13  Housing Available? No
Host will coordinate Externship opportunities for Lafayette students interested in Construction Management. A variety of areas will be discussed including Business Development, Design Management, Construction Operations and Site Management.

Turner Construction Externships are available in Boston, Denver, New Jersey, New York City, and Philadelphia. Please see each individual listing for the externship ID#.

**Special Requirements:** Sophomores who are interested in an exposure to construction AND majoring in Engineering Studies, Civil Engineering, or Mechanical Engineering. Juniors in these majors may also be considered.

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<th>Housing Available?</th>
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**NJ, Berkeley Heights**

**# 1312 Analyst**

**Axtria**

**Friend**

**Description:** Axtria is a big data analytics company that employs a cutting-edge mix of technology and consulting capabilities to help our clients outperform the competition with data-driven sales and marketing decisions. We work with a wide-range of companies; from cutting edge start-ups to Fortune 50 corporations, including 8 of the top 10 life science companies.

Consistently named among the fastest growing companies in the US, and recognized as an innovation hub for award-winning products, Axtria is one of the biggest players in the data analytics industry.

Our commitment to success begins with our people. As we continue to grow, employee growth remains our top priority. We have built a development platform that offers the fastest career progression, best training, and mentoring from leading experts in the industry. Our culture thrives on intellectual curiosity and innovation driven by a thoughtful pursuit of how things work.

The Extern will learn about different projects at Axtria and get a chance to interact with a wide range of Axtria employees. They will be exposed to many aspects of the consulting work, from technical work to business operations. This experience will help the Extern gain a broader understanding of how data analytics are used in Life Sciences.

**Special Requirements:** Sophomore or Junior with interest in data analytics and consulting.

**# of day(s):** 1  
**Week(s) of Jan 6**  
**Housing Available?** No

**NJ, Newark**

**# 486 Director of Data Services**

**Prudential Financial Inc.**

**Customer Office**  
**Electrical Engineering '86**

**Description:** Our team manages the 'Big' Data Technology for Prudential but focused on the Customer Office which enables integrated enterprise wide Marketing. The team manages programs and technologies to integrate and analyze data from various Prudential business units and external partners. The Data Technology team interfaces with other technical, architecture, project management and business unit teams.

The extern will witness the Agile approach in designing, developing, testing, deploying and supporting applications and enabling technologies. The extern will participate in meeting and designs and may have coding opportunities. The extern will have exposure and opportunities to present and meet with several layers of the organization. The extern will work on tactical efforts, while also getting a glimpse of the future technical strategy of the team and Prudential-wide.

**Special Requirements:** Student with interest in databases, big data, programming, and/or working in a team environment. Housing may be available for this opportunity but is not guaranteed.

**# of day(s):** 5  
**Week(s) of Jan 13, Jan 20**  
**Housing Available?** No
Description: Host works as a research librarian who's primary responsibility is serving the Curry School of Education and Human Development as a library liaison. This involves providing research support to faculty, students, and staff for any stage of the research process, teaching instruction sessions, building library collections in Education, and serving on committees to promote equity, diversity and inclusion across the university. See more information here: https://news.library.virginia.edu/2019/09/18/ashley-hosbach-librarian-for-education-and-social-science-research/.

The Extern will learn about working in an R1 (high level of research activity) institution's library system and the requirements to become a certified librarian. Depending on extern's career path, we can set up informational interviews with librarians in each department of interest. UVA Library features 10 unique libraries across grounds based on subject specialties. The extern will tour the library system, observe the host's interactions with faculty, staff, students, and participate in team meetings.

# of day(s): 2  Week(s) of Jan 13, Jan 20  Housing Available?  No
Description: The Extern will have the opportunity to learn about various Engineering functions associated with a natural gas utility. Disciplines that could be available are hydraulic analysis, gas line project design, construction management, systems analysis on our facilities, design capital gas facilities replacement and betterment projects, and work with operations teams to coordinate emergency response activities. The externship will allow opportunities to engage with engineering leadership. In addition, an assignment will be provided with a field engineer to learn about the day-to-day in the life of a UGI Engineer.

Special Requirements: Engineering student with an interest in learning about utilities. This externship is made possible by a Class of 2011 Mechanical Engineering alumnus.
NY, New York

# 534 Senior Vice President & Senior Financial Advisor
GBK and Associated, Merrill Lynch

Economics & Business '97

Description: Each client has unique financial priorities and concerns, and the host’s organization works hard to provide families with wealth management strategies to help them address the complexities of wealth in pursuit of their long-term goals. Within Merrill Lynch Wealth Management, GKB & Associates has access to significant resources and the support of a large organization. Host was named to Forbes "America's Top Women Wealth Advisors" list in April 2019 and "Best-in-State Wealth Advisors" in February 2019.

The Extern will observe day-to-day duties involved with providing high net worth clients with investment strategies and other financial solutions.

Special Requirements: Externship is scheduled to take place mid-week the week of Jan. 13th, but student should have flexibility to adjust schedule to meet host's availability.

# of day(s): 2 Week(s) of Jan 13 Housing Available? No
**NY, New York**

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<th>Mount Sinai Hospital</th>
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<td>1314</td>
<td>Division of Global Women’s Health, Department of Obstetrics, Gynecology, and Reproductive Science</td>
<td>Spanish/Psychology ’09</td>
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**Description:** Host manages a diverse set of programs within the Division of Global Women’s Health. The division’s programs advocate for comprehensive reproductive health and cancer care for vulnerable populations globally. The division focuses on building workforce capacity, sustainability, and most recently, constructing the first pathology laboratory in Liberia. Host acts as liaison for collaborators, helps establish project plans, budgets, and timelines, and oversees evaluation and quality control.

The extern will learn about global health, how programs are run in large academic medical centers, and, more specifically, about global women's health - inclusive of obstetrics and gynecology. Extern will attend departmental and divisional meetings and observe research and academic processes.

**Special Requirements:** Junior or Senior with interest in global health.

**# of day(s):** 3  
**Week(s) of Jan 13, Jan 20**  
**Housing Available?** No
**Description:** The host is the Medical Director of the Neu Center for Supportive Medicine and Cancer Survivorship at Jefferson Health which includes an interdisciplinary supportive medicine team; including physicians, nurse practitioners, nurses, social work, patient navigation, psychotherapy, nutritionists, financial counselors, physical therapists and medical residents and fellows. This program is offered to all cancer patients and provides patients and their families the services they need to tackle the emotional and physical stresses associated with a diagnosis of cancer. This program is a fully-integrated part of its multidisciplinary cancer program; the Neu Center for Supportive Medicine and Cancer Survivorship provides treatment and support geared toward achieving the best quality of life during the cancer journey. Support includes physical, emotional, social, financial, spiritual and recreational. We also provide assistance in navigating through the challenges of work and managing responsibilities at home. Services provided by the Neu Center for Supportive Medicine and Cancer Survivorship are included as part of a Jefferson patient’s oncologic care.

The goal of Supportive Medicine is to improve quality of life for both patients and their families by providing:

- A specially trained staff of physicians, nurse practitioners, nurses, navigators, dietitians, pharmacists, social workers, pastoral care and administrators who work closely with patients, their families, oncologists, and others to provide integrated care and patient support – from diagnosis through treatment and into survivorship.

- An extra layer of integrated support to patients and their families along the course of cancer care – from surgery to radiation and chemotherapy. Services can be provided in the office, hospital, through telemedicine (video conferences using a mobile device or laptop), at skilled nursing facilities or in the patient’s home.

- Programs that include specialists from a variety of disciplines. Services vary depending on patient and family preferences, but may include:
  - Help in planning for care after leaving the hospital.
  - Help and support dedicated to talking with children about cancer and how this affects the entire family.
  - Pain and symptom management for nausea and fatigue, insomnia, anxiety, depression or anorexia, among others.
  - Nutrition support.
  - Individual and family counseling to support open communication between patient, family and care team.
  - Emotional and spiritual support, offered with respect and concern for each individual’s needs and preferences.
  - Re- engagement with activities of daily living and connection to disease specific survivorship programs at SKCC
  - Assistance with treatment choices and decisions, including clarifying the goals of care.
  - End-of-life care to relieve pain and symptoms and to assist patients with advanced disease live life to the fullest, with quality and dignity.
  - Bereavement support and referral.

The extern will learn about medical diagnosis, intervention and interdisciplinary care for patients with serious illness. They will observe both patient facing treatment as well as administrative aspects of academic medicine and interdisciplinary care.

**Special Requirements:**

- **Student with an interest in healthcare.**

**# of day(s):** 2  
**Week(s) of Jan 13**  
**Housing Available?** No
The University of Maryland Center for Health and Homeland Security (CHHS) is an academic, non-profit, self-funded consulting institution that works with the nation’s federal, state, and local emergency and public health first responders and planners to prevent or respond to emergencies concerning counterterrorism; cyber security; emerging infectious diseases and super storms. We also work in these areas with hospitals and other health care facilities; school systems and institutions of higher education.

We are in our 18th year of operations. We presently work on over 90 projects worldwide. Our staff is composed of more than 40 full-time professionals, holding advanced degrees in emergency preparedness, homeland security, law, public policy, and public health.

Our services include:
1. Counterterrorism law, policy and planning
2. Public health preparedness and response, including hospital preparedness
3. Pandemic response, include planning and exercises on the distribution of mass prophylaxis
4. Cybersecurity planning and response
5. Continuity of operations planning
6. Emergency operations planning
7. Evacuation planning and operations
8. Conducting training of personnel and table top and field exercises
9. Post-disaster recovery and rebuilding planning and operations

The extern will work with host (CHHS’s Director) and other professional staffers to see how CHHS’s projects are handled. Host and other CHHS staffers will also be teaching law school courses related to CHHS’s work during the extern’s stay. Externs may attend one or more of these classes.

Visit www.mdchhs.com to learn more about CHHS.

Special Requirements: Junior or Senior with interest in public service, public policy planning and implementation of public policy. Students contemplating graduate studies will benefit most from this externship.
Technology/Video Technology/Video Production

PA, Kimberton

# 1311 Multiple Roles

System Programming and Engineering

Applied Video Technology, Inc.

Government & Law '05

Description:
Applied Video Technology (AVT) is an Audio Visual systems integration and communications technology company. Our student programs are designed to introduce students to the list of careers available in the fast growing, multi-billion dollar Audio Visual Industry. The AV industry enables people around the world to see, hear and collaborate with one another as if they were in the same room. It’s the industry that powers the worlds of business, sports, entertainment, medicine, education and government. As the industry grows, so does the need for new talent to fill a growing number of job openings.

Career opportunities in the AV Systems Integration business can include staging, field installation, project installation, AV system design and engineering, project management, control system programming, operations and sales. As a part of this program you will be exposed to as many of these aspects as possible with a main focus on system design, engineering and control system programming.

Special Requirements:
Junior or Senior with interest in / knowledge of Computers, technology, video production, computer programming; Visio software are a plus.

# of day(s): 2 Week(s) of Jan 13

Housing Available? No